

HEWLETT  
PACKARD

Stanford Park Division \* PO Box 10151 \* Palo Alto, CA 94303-0889  
415-857-2060 \* FAX 415-494-1379

---

From: John Minck

Date: Jan 10, 1991

To: D'Ann Darling  
Ted Elms  
cc: Judy Miller  
Teri Blanton  
Bill Molenkamp  
Dori Lopes  
Betty Lewis  
Cheryl Johnson  
Joe Martinez  
Gary Lindberg  
Al Seely

Re: Annual Donation Report

Again, 1990 was a good year for donations to the metrology schools that I have worked with for some years. I was able to check and donate 61 instrument model numbers (39 complete units when plug-ins were included). Plus an assortment of about 20 coax and waveguide items that Perry Institute is using in their communications school.

These items went to 6 different schools this year. Those professors involved continue to appreciate what we are doing, and still invite us to drop by to see how they using the equipment. (And, yes, one still offers any of us a free lunch in Yakima.) The schools range from New York to Texas to Spokane.

Anyway, it's time to thank all you folks involved. It is Judy M's (now Teri's) asset gang, Dori Lopes, Betty Lewis, and C.J. who put up with all my interruptions to check serials and asset numbers. And to keep the infernal audit straight. It is Bill M who deals with instruments in and out of the salvage cage, and it is Joe M who packs all this stuff. And Al who approves it all.

Helping education in these class B schools is rewarding to say the least. In 1989, Karl Audernaede won a \$100K teaching grant with an 8410 system we donated, and in 1990 John Ball of Perry Institute was ecstatic with an 8410 system I was able to get to him which makes the teaching of scattering parameters so vivid and meaningful on the Smith Charts.

So thank you all for the parts you play, and putting up with my activities. It is worth it, and the schools appreciate it and I certainly do too. I truly believe that helping education is a noble cause. But to be perfectly crass, virtually all of these kids will also grow up to be good HP customers, too.

  
John

hp

HEWLETT  
PACKARD

Stanford Park Division \* PO Box 10151 \* Palo Alto, CA 94303-0889  
415-857-2060

=====

From: John Minck

Date: Jan 25, 1990

To: D Ann Darling  
Julius Trager

Re: Metrology Teamwork

cc: Judy Miller  
Susan Kutch  
Dori Lopes  
Bill Molenkamp  
Ted Elms  
Karen Rogge  
Alan Seely

One of my HP avocations (and passions) is NCSL, the National Conference of Standards Laboratories, a trade association with over 1050 companies and organizations with interest in metrology, or measurement science. I edit their quarterly newsletter and generally serve as an HP advocate for this important customer sector.

For the last two years, since I found out about the instrument boneyard (salvage cage), I have been working with 5 training schools affiliated with NCSL. Some of these particular schools train metrology engineers, and others metrology technicians. In either case, they will end up being future HP customers. With Alan's consent, and the cooperation and indulgence of our asset control folks, we have again had a very successful year supplying these schools with used but highly-serviceable equipment for their programs.

This humble activity is a far cry from Rod Carlson's big-time corporate gifts program which dispenses \$75-million in grants to worthy places. Those places have tended to emphasize and leverage HP recruiting efforts, or have been tied in with specific HP promotional programs, such as pushing CAE with the biggie engineering powerhouses like Stanford and Wisconsin, etc.

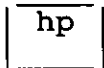
Our little efforts are trivial in comparison. But, I can tell you that when a professor gets so ecstatic about 15 and 20-year old instruments, that it makes his whole month, it makes you feel good. And you know that we have made a difference in the life of some dedicated teachers. And probably helped HP in the future.

Anyway, the tally for 1989 is 80 total instrument models. When you account for some being plugins, the total is 54. They went to 5 different schools.

This letter is to let everyone know that I appreciate the teamwork of Judy, Bill, Susan and Dori, who put up with my sporadic activities and keep all the paperwork straight, when I move hardware in and out of the cage for checking out, and keeping it all auditable (hardly my passion, as you all know) and legal for taxes and asset control.

Thanks to you all. We still have a standing offer of a free lunch in Yakima at Perry Institute (and others). They seem to land in obscure places.





HEWLETT  
PACKARD

Stanford Park Division \* PO Box 10151 \* Palo Alto, CA 94303-0889  
415-857-2060

From: John Minck

Date: Jan 5, 1990

To: Judy  
Bill  
Susan  
Dori

Re: Thanks a bunch

This attached list is impressive. It is the donation activity for 1989. I didn't realize till I finished it that we had moved so much stuff out to the metrology schools.

You all helped, and I wanted you all to realize that I appreciate your patience and forebearance, when I keep interrupting what you're doing, and in keeping the paperwork straight.

So what do you all get out of this? I figure I owe you all a lunch. We'll pick a date and place.

And, then, since there is no free lunch, I will be back again during 1990 for more of the same.

34801A 2/89	1600A 5/89	9830A(2)2/89	141T	140A 6/89
435A 6/89	3450B 5/89	9862A(2)2/89	8552B	8552A 6/89
Sensor 6/89	200CD 5/89	9866(2)2/89	8554B	8553B 6/89
721A 6/89	180A 5/89	334A 5/89		8554L 6/89
8003A 6/89	1815A 5/89	5512A 5/89		182A 6/89
400FL 6/89	1817A 5/89	3200B 5/89		1825A 6/89
8620A 6/89	Misc MTA 5/89	8002A 5/89		1804A 6/89
8621A 6/89	Misc MTA 9/89	8614A 5/89		m141T 9/89
86320A 6/89	m5005A(4)11/89	3450B 5/89		m8555A 9/89
86330A 6/89	m5326A 11/89	3580A 5/89		m8552B 9/89
334A 9/89	m652A 11/89	m5005A (2) 10/89		
204B 9/89	m203A 11/89	m5326A 10/89		
8654B 9/89	m8620A 12/89	m3439A 10/89		
141T 9/89	m86240A 12/89	m3444A 10/89		
8552B 9/89	141T 12/89	m853A 10/89		
8554B 9/89	8552B 12/89	m8558A 10/89		
m5005A(2)12/89	8555A 12/89	m9845A 12/89		
m1710B 12/89	m4271A 12/89	3580A 12/89		
m3440A 12/89				
m3444A 12/89				
m8620A 12/89				
m8621A 12/89				
m86330A 12/89				
m86341A 12/89				
m8410A 12/89				
n8414A 12/89				
mET8424A 12/89				
m8411A 12/89				

Cheers,

Start of Item 2.

1 page.

Dated: 07/21/89 at 0833.

Subject: Metrology donations

Sender: John MINCK / HP0400/02

Contents: 2.

Part 1.

TO: DISTRIBUTION

Part 2.

After talking with all of you this last week, I think this will work:

1) Don has some occasional surplus equipment at the Fundamentals Training Center which is not on consignment and owned by them. But he does not have an established donation process. (I am a bit surprised by that since the very term "school stock" was invented by the legendary Carl Mahurin who pioneered the training center.)

2) Bill is willing to handle zero value transfers into SPD. It will be up to Don to get his finance people to write the equipment to zero instead of the usual 10% salvage value. That way there will be no cost to SPD.

3) Judy is willing to handle the asset transfers and be custodian of the usual liabilities release forms. I will continue to do the administration with the metrology schools I deal with to get the liabilities forms signed and the equipment shipped.

I'd like to test out this process with three spectrum analyzers sometime soon.

This whole deal reminds me of the comment in last night's Giants game when the announcer recalled the great Cubs double-play combination of Tinkers to Evers to Chance. Let's see, Hawke to Mollenkamp to Minck to Miller. No, they'll never write a poem about this one.

Thanks to you all for your help.

End of Item 2.

hp

HEWLETT  
PACKARD

Stanford Park Division \* PO Box 10151 \* Palo Alto, CA 94303-0889  
415-857-2060  
=====

From: John Minck

Date: Dec 5, 1988

To: Steve Brown  
Ted Elms

Re: Thanks

cc: D'Ann Darling (in absentia)  
Julius Trager  
Judy Miller  
Bill Molenkamp

Most of you know that I work with the NCSL, a trade association of 850 customer companies. NCSL has some affiliated schools which are in the business of training metrologists and metrology technicians.

During the last year, since I found out that I could get access to the SPD salvage yard, with Alan's approval, I have shipped a total of 43 instruments to 5 of these schools. True, about 12 of those were plug-ins, but that still put a lot of useful equipment out there in schools that are really short of budget. And they appreciate it a lot. (We even got a standing invitation to a free lunch at the Perry Institute in Yakima.)

You can imagine the hassle I cause for Judy and Bill, to get all the deals and asset dispositions to them correctly, pulling the gear in and out to test it, getting liabilities waivers, packaging and shipping, etc. Each step requires an interruption. But both have been very patient and cooperative. And that deserves recognition, because this is really extra-curricular effort, even though we're serving real customers, or at least students who will be good HP customers in a few years.

So, when performance evaluation time comes around, I recommend an A+ for customer satisfaction, teamwork, and cooperation for both of them. (I won't grade on judgment, since anyone who gets involved in Minck's deals might well get a low grade there.)

Anyway, thanks to all.

